1 2 3 4		South Davis Recreation District Administrative Control Board Meeting December 18, 2017, at 6:00 p.m. at the Recreation Center					
5 6 7 8 9 10 11 12 13 14	Attendance:	Board Members  Mayor Rick Earnshaw, Woods Cross Mayor Ken Romney, West Bountiful Mayor Len Arave, North Salt Lake Mayor Randy Lewis, Bountiful Marti Money, Davis County Representative Commissioner Bret Millburn, Davis County Mel Miles, Davis County Representative Councilmember Tami Fillmore, Centerville **arrived at 6:10pm**					
15 16 17 18 19 20 21 22 23 24 25 26 27	Others:	Todd Godfrey, Attorney Galen Rasmussen, Board Treasurer Tyson Beck, Board Clerk John Miller, Executive Director Scott McDonald, Aquatics & Fitness Director Cory Haddock, Recreation & Ice Director Lizie Allen, Aquatics Programs Manager Heidi Kearsley, Customer Service Manager Mary Gadd, Office Manager Haley Turner, Recreation Specialist Alan Kearsley, Woods Cross Resident					
28 29 30	WELCOME Chairr	man Earnshaw opened the meeting at 6:00pm.					
31 32 33	<u>CITIZEN MATTERS</u>						
34 35	None.						
36 37	MINUTES OF NOVEMBER 20, 2017 BOARD MEETING APPROVED						
38 39 40 41	Minutes of the Administrative Control Board meeting held on November 20, 2017, was approved on a motion made by Mayor Lewis and seconded by Mayor Arave. Board Members Earnshaw, Romney, Arave, Lewis, Money, Millburn and Miles voted "aye."						
42	NOVEMBER EXPENDITURES APPROVED						
43 44 45 46 47 48 49	John Miller noted the following expenditures: ERC Wiping Products, in the amount of \$1,476.00, for sanitizing wipes. U.S. Bank, in the amount of \$2,020.89, for credit card purchases. Utah Swimming, Inc., in the amount of \$7,840.00, for Tsunami swimmers annual registration fees. Carpenter Paper Co., in the amount of \$1,104.90, for paper goods. Carr Printing Co., in the amount of \$2,346.00, for four thousand brochures.						

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Commissioner Millburn inquired about how impactful the brochures instead of going

digital. Mr. Miller explained that many patrons appreciate having a brochure to refer to.

HVAC Construction, in the amount of \$1,030.00, for a roof top unit repair. Amerec, in the amount of \$994.00, for repairing the steam room. South Davis Sewer District, in the amount of \$4,939.86, for services for the year.

\*\*Councilmember Fillmore arrived\*\*

Total expenditures of \$361,057.93 for the period of November 1, 2017 to November 30, 2017 was approved on a motion made by Mayor Romney and seconded by Commissioner Millburn. Board Members Earnshaw, Romney, Arave, Lewis, Money, Millburn, Miles and Fillmore voted "aye."

#### NOVEMBER FINANCIAL STATEMENT REVIEWED

Mr. Miller reported that pool revenues was at 89.7%, recreation was at 99.6% and ice was at 82.6%. Mr. Miller reported that an error had occurred and that public notices has an expense that will need to be recoded but that it didn't affect the overall expenses. Pool expenditures was at 79.7% overall.

Mr. Miller reported that in the Recreation expenses then in the Operating Supplies account was at 133.6%. Mr. Miller attributed it to the large Jr. Jazz program but that overall Recreation expenses was at 80.4% for the year. Councilmember Fillmore asked if the program is running at revenue neutral are the expenses for the program rising faster than the revenue received. Mr. Haddock answered that he wanted to take a look at the items coded to that account. Mr. Miller added that the Jr. Jazz program has turned away 250 people and that staff has met with Utah Athletic Center about using gyms to accommodate the demand.

#### PUBLIC HEARING ON PROPOSED RATE INCREASES

Mayor Romney made a motion to move to a public hearing at 6:22pm and was seconded by Commissioner Millburn. Board Members Earnshaw, Romney, Arave, Lewis, Money, Millburn, Miles and Fillmore voted "aye."

Mr. Miller presented a proposed pricing structure that he hoped would minimize the impact to Singles & Couples and provide smaller families with a break. Only new memberships would be charged the new rates and current members could renew at the old rates.

Membership Type	Current Resident	Proposed Resident	Current Non-Resident	Proposed Non-Resident
Family	\$450.00	\$420 + \$25 for each	\$585.00	\$540 + \$35 for each
Tailing		child up to \$495.00		child up to \$645
Couple	\$375.00	\$395.00	\$485.00	\$505.00
Single	\$300.00	\$315.00	\$390.00	\$405.00
Senior Couple	\$275.00	\$300.00	\$350.00	\$385.00
Senior Single	\$225.00	\$250.00	\$290.00	\$320.00
Youth (3-17)	\$225.00	\$250.00	\$290.00	\$320.00

Mayor Romney liked the incentive for the singles/couples to keep them as members. Mrs. Money asked if the projected \$250,000 in revenue from the membership price increase would be affected by the new rates being proposed. Mr. Miller answered that revenue could be less with the new changes. Mr. Miller discussed that November membership sales was a record month,

putting the District at almost 23,000 members. Mrs. Money expressed that it would be difficult for her if staff came back year after year increasing the rates instead of a larger increase in one year that would last 3-5 years. Councilmember Fillmore commented that while she likes the scaling for families that strategic wise it doesn't make sense to lower prices (for smaller families) when you are having a record month of membership sales.

Commissioner Millburn inquired how many unique new memberships came in the past year. Mr. Miller stated that the computer software cannot give that information. Commissioner Millburn commented that all memberships should have an increase and not just select the new memberships.

There were no public comments and Chairman Earnshaw closed the public hearing at 6:35pm on a motion made by Mayor Romney, seconded by Commissioner Millburn. Board Members Earnshaw, Romney, Arave, Lewis, Money, Millburn, Miles and Fillmore voted "aye."

## RESOLUTION NO. 2017-02 – ADOPTING 2018 RATE INCREASES

Mayor Lewis expressed that increasing all membership rates at once makes more sense. Mayor Romney asked the Board who liked the scaling rates for families and Commissioner Millburn asked if data of how many memberships have what number of family members. Councilmember Fillmore informed the Board that she has heard the complaint of how much more it costs to add just one child to their membership. Mrs. Heidi Kearsley told the Board that there are 212 memberships with 3 members, 515 memberships with 4 members, 593 with 5 members, 545 with 6 members, 416 with 7 members, 62 with 8 members and 26 with 9 members.

Mayor Arave expressed that he doesn't have a problem with small increases year after year instead of a large increase where people may then decide to go somewhere else. Councilmember Fillmore agreed that once a member goes elsewhere that the District probably wouldn't get them back. Mayor Lewis commented that South Davis County is projected to grow by 6% over the upcoming years. Commissioner Millburn expressed that more thought needs to be given to pricing and partnering with others.

Councilmember Fillmore made a motion to increase prices as listed in staff report for Single Use Admission and Punch Pass 25-Visits but that Family Membership be \$450 for 2 adults and 1 child, \$460 for 2 adults/2 children, \$475 for 2 adults/3child and \$495 for 2 adults/4children. Mayor Romney seconded the motion.

Commissioner Millburn made a substitute motion to return to the original increase of 10% on all memberships (with no scaling on family memberships) and 20% on single use admissions and that the District undertake a thorough review. Mayor Lewis seconded the substitute motion.

Mayor Arave commented that the motion to raise rates did not have to be passed in this meeting and it could be done at any point during the year. Commissioner Millburn made an amendment to the substitute motion that rate increases be tabled at this point in time. Mrs. Money commented that things have a way of being moved to the next meeting. Mayor Arave mentioned that the cash flow doesn't go upside down until 2019 and feels that the District could wait another 6 months before raising the rates.

Commissioner Millburn returned to the motion to accept Resolution No. 2017-02,

adopting the proposed rate increases as amended with no scaling on family memberships, and was seconded by Mayor Lewis. A roll call vote was taken. Board Members Millburn, Money, Miles, Lewis, Romney and Earnshaw voted "aye." Board Members Fillmore and Arave voted "nay."

## PUBLIC HEARING ON 2018 CALENDAR YEAR BUDGET

Commissioner Millburn made a motion to move to a public hearing at 6:59pm and was seconded by Mayor Romney. Board Members Earnshaw, Romney, Arave, Lewis, Money, Millburn, Miles and Fillmore voted "aye." Chairman Earnshaw opened it up to the public for comments.

Commissioner Millburn made a motion to close the public hearing at 7:00pm and was seconded by Mayor Romney. Board Members Earnshaw, Romney, Arave, Lewis, Money, Millburn, Miles and Fillmore voted "aye."

## RESOLUTION NO. 2017-03 – ADOPTING FINAL 2018 CALENDAR YEAR BUDGET

Mayor Romney made a motion to accept Resolution No. 2017-03, adopting a 2018 Calendar Year Budget, and was seconded by Commissioner Millburn. A roll call vote was taken. Board Members Earnshaw, Romney, Arave, Lewis, Money, Millburn and Miles voted "aye." Board Member Fillmore voted "nay."

Councilmember Fillmore commented that she greatly appreciates the work the staff does and that asking for a full-time Recreation employee is a fair ask from the Board but that the Recreation department has a program where they are turning participants away and that facility issues should be solved before adding an additional employee.

#### ADOPT BOARD ANNUAL MEETING SCHEDULE FOR 2018 CALENDAR YEAR

Mayor Romney made a motion to approve the 2018 schedule, seconded by Commissioner Millburn. Board Members Earnshaw, Romney, Arave, Lewis, Money, Millburn, Miles and Fillmore voted "aye."

#### **FACILITY EVENTS**

Mr. Miller mentioned the Thanksgiving Race, held Nov. 23<sup>rd</sup> 2017, went great.

# **OTHER MATTERS**

Commissioner Millburn expressed his gratitude to Mr. Miles and his service on this Board.

Next Board meeting will be January 8, 2018 at 3:45 p.m.

Meeting adjourned at 7:06 p.m. on a motion made by Commissioner Millburn and seconded by Mayor Romney.

\*\*\*\*approved on January 8, 2018 with corrections\*\*\*\*